

CAPABILITY STATEMENT

IT and Telecom Solutions for The Federal Government

Kambrian Corporation is an IT solution provider delivering quality IT/Telecom solutions to government agencies and systems integrator primes nationwide.

CORE COMPETENCIES

Proven Past Performance

- Experienced with federal procurement process and purchasing vehicles including: GSA MAS 8a Pool (#47QTCA19D000A) grandfathered in through 10/8/28
- Responsive to Sources Sought notices and new captures.
- Capable of providing responses to complex RFI and RFP.

Program Management Expertise

- Capture end-to-end process from pre-RFP phase (specification, IT solution design, and proposal writing stage) to post-award delivery and implementation.
- Provide engineering resources to provide key IT solutions.
- Assist Systems Integrators and federal agencies with procurement of IT hardware and software.
<https://www.kambrian.com/line-card/>

Supply Chain Excellence

- Deliver products/services, efficiently meeting deadlines and requirements; sourcing a wide range of products at competitive pricing.
- Expand vendor and manufacturer networks continuously to ensure the emerging solution is sourced and implemented.

PERFORMANCE HIGHLIGHTS

Department of Veterans Affairs

Delivered data center and office solutions like compute, networking, storage and virtualization for all VISNs nation-wide for 5-year program. Provided load balancing hardware and software to VA directly and handled ongoing maintenance and renewals yearly.

Department of Treasury, Fiscal Services

Provided load balancing hardware and software for Treasury's robust networks, assisted in the ongoing renewal of maintenance and licensing of the load balancing hardware and software.

COMPANY INFORMATION

Certifications

WOSB, SBE, WMBE
DBE/SBE with CalTrans
DBE in the following states
CA, TX, NY/NJ, IL, GA, FL

Contracting Vehicles

GSA MAS Award
47QTCA19D000A
NASA SEWP 6
80TECH26D0238

Primes Relationships

Peraton, Triwest, Telos
Northrup Grumman
Accenture Federal

NAICS

541519
541512
541513
518210
423420
541330
541511
611420
238210
811212
811213
561621
561210
423430
811219
519130
511210

EIN

27-0730446

CAGE Code

5PEE6

UEI

MB2KUC9KA6C7

DUNS

831603241

Geographic Coverage

CONUS and OCONUS

Corporate Information

Cathy Hsieh, CEO
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La Puente, CA 91744

Kambrian

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Kambrian Corporation is an IT solution provider delivering quality IT/Telecom solutions to government agencies and systems integrator primes nationwide.

CAPABILITIES

- Expertise in solution design, procurement, financing, deployment, and lifecycle management of IT solutions, including cloud, cybersecurity, networking, storage, virtualization, managed services, and data modernization.
- Vast knowledge of software licensing, SaaS subscriptions, maintenance renewals, and IT asset lifecycle management, helping organizations optimize compliance, budgeting, and contract renewals.
- Agile and flexible engagement model supporting OEMs, distributors, system integrators, prime contractors, and government agencies.
- Broad portfolio of authorized technology partners and expertise spanning Artificial Intelligence (AI), Data & Analytics, Cloud Infrastructure, Cybersecurity, Data Center, Networking, Digital Automation, and Modern Workplace Solutions.

SYSTEM INTEGRATOR CUSTOMER HIGHLIGHTS

Department of Veterans Affairs RTLS Program

Assisted Pespecta in pilot regional program with IT sourcing and price negotiation leading to a total of \$500 mil and 5 years prime contract; Kambrian's sub contract is \$4+mil/year. Procuring products including servers, storage, PCs, monitors, and software. Providing services including hardware configurations, installation scheduling, and ad-hoc 3rd party hardware and software procurement and installation. Leveraging product knowledge and identifying contract due dates to optimize program delivery schedule and savings.

U. S. Army ITES-3H Contract

Assisted Hewlett-Packard Enterprise in selecting 3rd-party IT hardware brands and products in various IT categories including networking, video-teleconferencing to meet Army's specifications. Leveraging sourcing experience and technical expertise across OEM to identify best solutions.

Navy (NGEN Contract)

Assisted Perspecta in selecting and procuring niche hardware and software solutions for NAVY's \$3.5 billion, 5-year program.

Department of Housing and Urban Development (HUD)

Assisted Perspecta to procure initial year and secured multi-year renewal of licenses and maintenance of API Management software.

Centers for Medicare and Medicaid Services (CMS)

Assisted Northrop Grumman Corporation to provide enterprise server hardware and software solutions including multi-year contracts to maintain the operating life of the products.

U. S. Navy Joint Cross Domain eXchange (JCDX)

Assisted Accenture Federal Services with the procurement of various networking hardware and software for Systems Engineers.

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