

## Product Selection

- We will consult with you on your IT needs to create custom solutions.

## Procurement

- We will source from various IT companies and adhere to your unique procurement process.

## Financing

- We will collaborate with you to identify the most cost-effective purchase or financing plan.

## Implementation

- We will assist with deployment, installation, and post-sales services.

Kambrian Corporation is an IT Managed Services Provider (MSP) offering high-quality IT solutions, including software, hardware, and services. We differentiate ourselves through our industry specialization, our team's corporate experience, and our unwavering commitment to quality. As a trusted IT supplier, we are both responsible and responsive.

### OUR CUSTOMERS SLEEP BETTER AT NIGHT!

#### Customer Benefits:

- Quality
- Innovation
- Productivity
- Cost Savings

#### Company Values:

- Integrity
- Quality Products & Services
- Customer Satisfaction
- Creativity and Innovation

## INFORMATION TECHNOLOGY SOLUTIONS

### AI/Data Management



### Data Center



### Digital Process



### Customer Experience



## Channel Authorization

ACER  
Adobe  
ADTRAN  
APC  
Avocent  
Barracuda  
Belkin  
BeyondTrust  
Blackberry  
BlueQcoat  
Cables to Go  
Check Point  
CISCO  
Citrix  
Conduvis  
Dell  
Diskeeper  
Double-Take  
ELO Touch Systems  
Entrust  
Epson  
EqualLogic  
Ergotron  
Filemaker  
Fujitsu  
GlobalSCAPE  
Heat Software  
Hitachi  
HP  
Ipswitch  
Imperva  
Kingston  
Lenovo  
Lexmark  
Liebert  
Logitech  
LiveAction  
McAfee  
Microsoft  
NEC  
Netgear  
Plantronics  
Printer Logic  
Quantum  
Retina  
RSA  
Samsung  
Scale Computing  
Seagate  
Solarwinds  
SonicWALL  
Supermicro  
Symantec  
Toshiba  
Trend Micro  
Tripp Lite  
Veeam  
Viewsonic  
VMWare  
Websense  
Western Digital  
WYSE  
XEROX

## Sample Customers:

- Federal: Air Force; Navy, Army, Veterans affairs, Dept of Treasury
- The State of California
- Local: Los Angeles County Metropolitan Transportation Authority; Orange County Transportation Authority; Los Angeles County
- Utilities: LADWP, Metropolitan Water District, Inland Empire Utilities Agency
- Transportation: LA World Airports



## Company Info:

- **Small Business:**  
8a, WOSB,  
SBE with the State of CA #1109163,  
CA Corp #C3220737
- **Certification:**  
MBE (by NMSDC #7876),  
WBE (by WBENC),  
WOSB (by WBENC # W100055)  
Green Business (by CAGBN)
- **DUNS:** 831603241
- **EIN:** 27-0730446; S-Corp



## Company Recognitions:

- Nominated as WBE Supplier of the Year (Class II) by Disney in 2016
- Recipient of the USPAAC 2014 Fast 50 Asian American Business Award
- Nominated as Supplier of the Year by LAWA (Los Angeles World Airports) in SCMBDC in 2014 (Class II), 2013 (Class II), and 2011 (Class I)
- Nominated as Supplier of the Year in WBEC-West in 2012 (Class II)
- Sr. Vice Chair of LA Forum of WBEC-West in 2013; Vice Chair in 2012
- Director of ABA-LA (Asian Business Association Los Angeles), Board of Directors in 2013

## NAICS Codes:

- 423430 - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 518210 - Data Processing, Hosting, and Related Services
- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541519 - Other Computer Related Services
- 561621 - Security Systems Services
- 811212 - Computer and Office Machine Repair and Maintenance

## Distributor Relationship:

- ARROW
- Carahsoft
- D&H
- ScanSource
- Synnex
- TechData
- Ingram Micro

**Geography Covered:** US nationwide; Headquarters: Southern California

**Founder and Point of Contact:** Cathy Hsieh, CEO, Prior work experience: 10 years with Microsoft, 3 years with Honeywell, MBA from Cornell; BS in Electrical Engineering from UCLA; cathyh@kambrian.com, Cell: (626) 374-3933; Company founded in 2009

**Insurance Coverage:** Commercial General Liability (\$1 mil each occurrence and \$2 aggregate); Auto Liability (\$1 mil); \$ Workers Comp & Employers Liability (\$1 mil)