

CAPABILITY STATEMENT

IT and Telecom Solutions for State and Local Government and Education (SLED)

Kambrian, an IT VAR (Value-Added Reseller), has been contracting with State, Local Government and Education (SLED) agencies since 2009. We serve all 50 states including their various divisions, counties, cities, and local government agencies such as transportation, water, and airport authorities.

- Line Card: <https://www.kambrian.com/line-card>
- IT Solutions: AI/Data Management, Cloud, Cybersecurity, Data Center, Customer Experience & Engagement

700+

IT Brands
Sold

300

Contracted
Agencies

\$200M

Revenue
Generated

SAMPLE CUSTOMERS

States

- CA, TX, NY, FL, IL, PA, OH, GA, NC, MA, VA, MI, MS, IN

Counties

- New York, Los Angeles, Orange, Miami-Dade, Suffolk, Tarrant

Cities

- New York City, Los Angeles, Houston, Philadelphia, Jacksonville, Columbus, Washington DC,

Transportation Agencies

- LA Metro, MTA (New York), CTA (Chicago), DART (Dallas), MASSPORT

Airports

- LAWA, San Diego, Dallas Fort Worth

Water/Utilities Agencies

- LADWP, MWD, New York City DEP, SAWS (San Antonio)

CONTRACTING VEHICLES

GSA MAS: 47QTCA19D000A

GSA 8a STARS 3: 47QTCB21D0105

TIPS-USA: 250106

NASPO (dealer)

OMNIA (dealer)

State of CA: SLP, CMAS

State of TX DIR (dealer): 4135, 4288, 4383, 4444, 4458, 4846, 5077, 5096, 5175, 5283, 5362, 5437, 5683, 5687, 5688

CERTIFICATIONS

DBE/SBE/MWBE cert: CA, TX, NY, IL, FL, PA, GA, NC, NJ, MA, WI, MO

Kambrian

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