

Professional Services & Managed IT

AZURE SERVICES

Kambrian is an authorized Microsoft Azure CSP partner who can help with deployment of Azure services, such as IaaS, PaaS, and SaaS.

WORKLOAD ANALYSIS

Kambrian can provide workload analysis to give insight on the usage of applications and hardware to best optimize resources and determine cloud-ready workloads.

HYBRID CLOUD SOLUTIONS

Kambrian brings support and expertise from the inception of the IT projects through post-implementation. Kambrian will ensure the successful deployment and use of all IT services and projects.

NETWORK SERVICES AND ENDPOINT SECURITY

Kambrian will suggest security solutions at the Network and Endpoint levels. Kambrian will provide Cloud-Based and Zero Day Endpoint Protection for all endpoints in your environment to be paired with network security appliances like gateways and next generation firewalls. We also offer additional NOC and SOC services, as needed.

As a **Microsoft Silver Partner**, Kambrian specializes in Microsoft Technology Stack and Office 365. We offer licenses and services, such as SharePoint Online, OneDrive, Office 365, Dynamics 365, Intune Mobile Device Management, Projects, and Server 2012 and 2016. Our team of engineers and sales technicians will help optimize your existing Microsoft environment with any new features or products that you are looking to integrate.

(NEW!) CMAS # 3-18-70-3626A, SCHEDULE 70 # 47QTCA19D000A, E-RATE #143051132



Kambrian is an **HPE Partner** for Data Center Competency. With the growing demands of IT administration and the ever-expanding threat landscape, maintaining IT infrastructures increasingly affects critical business resources.

Kambrian's Managed IT Services will assist your team to avoid reactive situations and being in "survival mode". Instead, we help you proactively focus on areas that are more strategic to your company. As an extension of your business, Kambrian's team of experts will help keep your applications and devices optimized and secure. This will allow your employees to concentrate on growing the core operations of your business, without worrying about the drawback of technology overhead and risk of downtime. As a result, **our customers sleep better at night!**



IT Infrastructure Design, Consulting, and Planning, and Assessment Services



Penetration Test & Assessments (Network & Wireless)



Data Center, Virtualization, Server, Storage, and Networks Designs & Health



Managed Services and On-Going Support

Performance, Reliability, Scalability, Optimization

Product Selection

- We will consult with you on your IT needs to create custom solutions.

Procurement

- We will source from various IT companies and follow your unique procurement process.

Financing

- We will engage with you to find the most cost-effective purchase or financing plan.

Implementation

- We will assist with deployment, and installation, and post-sales services.

Kambrian Corporation is an IT Managed Services Provider (MSP) providing quality IT solutions (software, hardware, and services). We are differentiated by our industry specialization, our team's corporate experience, and our dedication to quality. We are a trusted IT supplier - responsible and responsive.

OUR CUSTOMERS SLEEP BETTER AT NIGHT!

Customer Benefits:

- Quality
- Innovation
- Productivity
- Cost Savings

Company Values:

- Integrity
- Quality Products & Services
- Customer Satisfaction
- Creativity and Innovation

INFORMATION TECHNOLOGY SOLUTIONS

Virtualization



Networking



Security



Storage



Channel Authorization

ACER
Adobe
ADTRAN
APC
Avocent
Barracuda
Belkin
BeyondTrust
Blackberry
BlueQcoat
Cables to Go
Check Point
CISCO
Citrix
Conduvis
Dell
Diskeeper
Double-Take
ELO Touch Systems
Entrust
Epson
EqualLogic
Ergotron
Filemaker
Fujitsu
GlobalSCAPE
Heat Software
Hitachi
HP
Ipswitch
Imperva
Kingston
Lenovo
Lexmark
Liebert
Logitech
LiveAction
McAfee
Microsoft
NEC
Netgear
Plantronics
Printer Logic
Quantum
Retina
RSA
Samsung
Scale Computing
Seagate
Solarwinds
SonicWALL
Supernova
Symantec
Toshiba
Trend Micro
Tripp Lite
Veeam
Viewsonic
VMWare
WebSense
Western Digital
WYSE
XEROX

Sample Customers:

- Federal: Air Force; Navy, Army, Veterans affairs, Dept of Treasury
- The State of California
- Local: Los Angeles County Metropolitan Transportation Authority; Orange County Transportation Authority; Los Angeles County
- Utilities: LADWP, Metropolitan Water District, Inland Empire Utilities Agency
- Transportation: LA World Airports

Company Info:



- **Small Business:** 8a, SDB, WOSB, SBE with the State of California #1109163, CA Corp #C3220737
- **Certification:** MBE (by NMSDC, #7876), WBE (by WBENC) ; WOSB (by WBENC # W100055); WMBE (by Supplier Clearinghouse #9KS00015)
- **Low-Voltage:** California C7 License #997330; Nevada C2D License #0083078
- **State of DIR #** 1000003945
- **DUNS:** 831603241
- **EIN:** 27-0730446; S-Corp



Company Recognitions:

- Nominated as WBE Supplier of the Year (Class II) by Disney in 2016
- Nominated as Supplier of the Year by LAWA (LA World Airports) in SCMBDC in 2014 (Class II), 2013 (Class II) and 2011 (Class I)
- USPAAC 2014 Fast 50 Asian American Business Award
- Nominated as Supplier of the Year in WBEC -West in 2012 (Class II)
- Sr. Vice Chair in LA Forum of WBEC-West in 2013; Vice Chair in 2012
- Director of ABA-LA (Asian Business Association Los Angeles), Board of Director in 2013

NAICS Codes:

- 423430 - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 518210 - Data Processing, Hosting, and Related Services
- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541519 - Other Computer Related Services
- 811212 - Computer and Office Machine Repair and Maintenance
- 811211 - Consumer Electronic Repair and Maintenance
- 423420 - Office Equipment Merchant Wholesalers
- 238210 - Electrical Contractors and Other Wiring Installation Contractors
- 561621: Security Systems Services

Distributor Relationship:

- Ingram Micro
- Synnex
- TechData
- ARROW
- Carahsoft
- ScanSource
- Graybar

Geography Covered: US nationwide; Headquarters: Southern California

Founder and Point of Contact: Cathy Hsieh, CEO, Prior work experience: 10 years with Microsoft, 3 years with Honeywell, MBA from Cornell; BS in Electrical Engineering from UCLA; cathyh@kambrian.com, Cell: (626) 374-3933; Company founded in 2009;

Insurance Coverage: Commercial General Liability (\$1 million each occurrence and \$2 aggregate); Auto Liability (\$1 million); Workers Comp & Employers Liability (\$1 million)