APRIL 2022



Cathy Named W.O.E. Honoree

Congrats to Kambrian's CEO Cathy Hsieh on being named Diversity Professional's Women of Excellence in Business Award. This honor achievements recognizes "the and accomplishments of women who have made significant contributions in their profession, industry or enterprise". The award was presented on Sunday, April 24th, at the 5th annual Women in Excellence awards at the beautiful Sierra Lakes Club in Southern California, where she and other Kambrian employees engaged with an array of industry leaders with similar diverse backgrounds.

Congratulations Cathy, once again, for leading by example by demonstrating Professionalism at the forefront of everything you do, and by being a shining example of the value of diversity of thought and background needed in business, especially in Tech.



What's New!

Cathy Named W.O.E. Honoree

Working With...

Building Connections

The Studio System

LACCD JOC

Texas Takeover

New Faces, Same Quality



Kambrian recently signed on for a contract with OMNIA Partners. **OMNIA** Partners is a Multi-State cooperative with the goal to ensure equitable access and pricing to a variety of resources for Public sector instituitions. This venture allows us to strategically expand our presence to a coalition of new local and state governments. A partnership of this magnitude is a testament to Kambrian's position within the industry, demonstrating our commitment to the highest procurement standards. We look forward to showing OMNIA's portfolio of participants the quality experience Kambrian in known for.



Another big deal secured by Kambrian, is that we recently became an Authorized Dealer through California Multiple Award Schedule (CMAS). CMAS is run through California's Department of General Services with the intention of pooling together a list of products and services that are deemed appropriately priced and functional. Kambrian's entry was in part successful due to our ability to leverage our working relationship with three top IT Distributors, Carahsoft, Vertosoft, and Climb Channel Solutions. These three distributors offer more than 100 Software brands. Our vast channel authorization coupled with our longstanding relationships allows us to be very competitive in the marketplace and service all new potential clients needs..

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Building Connections IT Department

Thanks to the tireless efforts by our sales team member, Matthew, Kambrian was able to add 8 new Customers while also highlighting brands like Citrix & ManageEngine! This includes 5 within the Department of the Air Force. Also a large expansion with multiple public entities in New York State such as Suffolk County, NYC Parks, and Battery Park!



LACCD JOC Field Services

Kambrian has been selected as one of LA Community College Districts' electrical contractors to compete for Job order Contracts thanks to our clear competitive value!

New Faces, Same Quality HQ

Kambrian has some relatively new faces in the office, which has also been expanded, with the addition of Brian and Sophia! Looking forward to all you two can accomplish!



The Studio System Field Services

Kambrian recently won a Building Management Systems Bid with Climatec to serve NBC Universal Cabling and Electrical needs for their office expansion. Climatec is an industry leader in Automation. Here's Cathy monitoring the progress of the Universal Studios and giving onsite approval.



Texas Takeover

Field Services

Kambrian recently won a contract expands our cabling capabilities within the Dallas and Houston Areas!





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KAMBRIAN CATCH-UP