

CASE STUDY

Timely and Skillful IT Procurement, Cabling, and Project Management enables LA Metro Expresslanes' operations at a new site

11YR

State and Local Gov.
Experience

\$1.7M

Revenue for METRO
in 2019

5YR

Maintenance Plan

BENEFIT STATEMENTS

Through a competitive bidding process, Kambrian was awarded a complex project to furnish a time-sensitive project Traffic Management Center for LA Metro with new IT and audio and visual systems per specifications.

- Kambrian planned and executed the procurement and integration of IT and audio and visual equipment, telecommunications, cabling systems, for the newly constructed Traffic Management Center.
- The scope included cutting edge systems recommendations, individual workstations and offices equipment procurement, a complex 6 x 3 video wall system installation by Planar, and a 5-year maintenance plan.
- Solutions included interpretation of the Bill of Materials, identifying qualifying vendors, project coordination, and additional services in preparing project sites.
- Kambrian invested time in the front end to fully understand project site requirements, offered extra technicians for production inspections and onsite support, coordinated with vendors to ensure logistics and installation takes place seamlessly.
- From bid award to final installation, the total project time was two months. The project completed early and the client had alternative launching dates.



Kambrian

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CASE STUDY

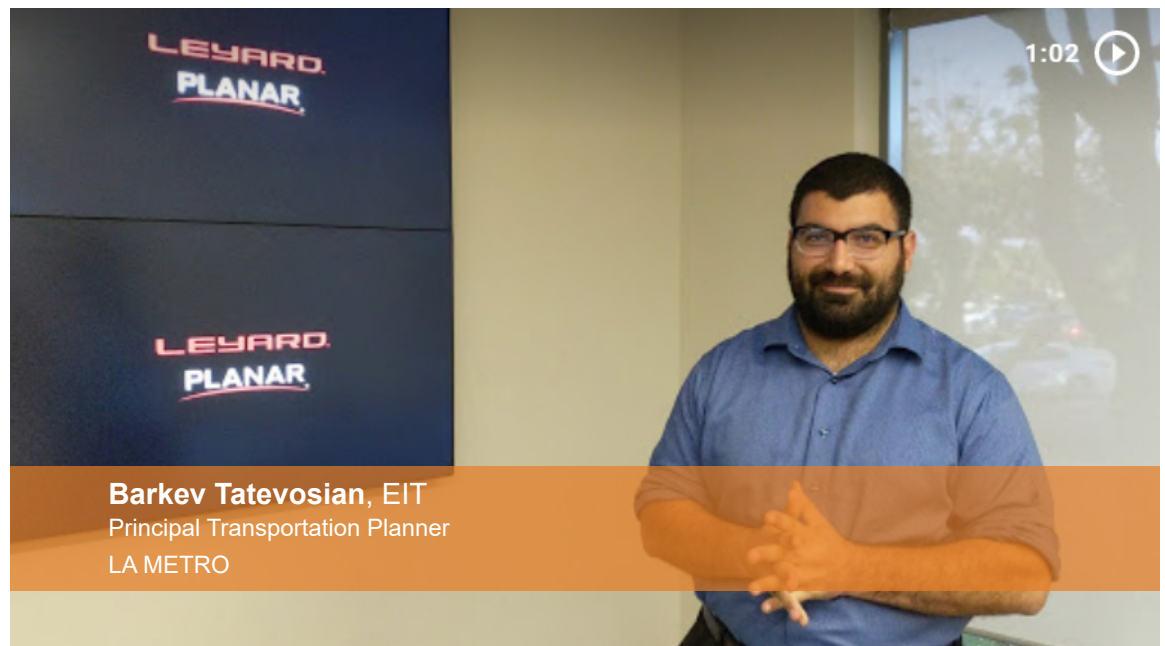
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BENEFIT STATEMENTS (CON'D)

- Kambrian bridged the technical and communications gap between vendors and clients.
- Kambrian provided an ad hoc solution outside of the scope of work to include wall reinforcement.

TESTIMONIAL

Kambrian did an excellent job! Kambrian was on point, on target, and on schedule!



Barkev Tatevosian, EIT
Principal Transportation Planner
LA METRO

Kambrian

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CASE STUDY

Reliable IT partner to service state and local agencies in California

a successful partnership with Transcore

2010

as IT Solution Provider
to LA METRO

\$1.7M

Revenue for METRO
in 2019

50

States
Resale Coverage

BENEFIT STATEMENTS

Partnering with Transcore, a leading ITS (Intelligent Transportation Systems) solution provider, Kambrian is providing a wide range of back-office operations support to enhance state and local government operations.

- Kambrian brings 11 years of experience and insights working with state and local government agencies to help in securing long term contracts for partnering opportunities.
- Scope of services include but are not limited to data center and office equipment hardware and software procurement and

installation; telecommunication room built-out; and, IT technician staff onsite support.

- Agencies that require a similar scope of services include Los Angeles County Metropolitan Transportation Agency (METRO), San Bernardino County Transportation Agency (SBCTA), and Valley Transportation Agency (VTA).
- Kambrian is constantly expanding its vendor network to offer cutting edge and cost-effective solutions.



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