

Kambrian

Quality IT Innovation

COMPANY NEWS

April 2021 Edition



NEW to IT:

Good news – Intrinium, an Information Security Solutions company providing comprehensive security, has now began a new partnership with Kambrian. This is an excellent brand to add to our line card as Security Solutions are becoming more and more necessary to our every day world. Intrinium will transform your security profile, secure your assets, endpoints, and compliance for our company, all while managing your cybersecurity needs, 24/7 x 365. What an awesome company to work with!

Along with Intrinium, we have begun a new partnership with LogMeIn - providing industry-specific solutions enabling anytime, anywhere access to your work. LogMeIn has a wide-range of offerings:

- Securely and reliably access clients' data
- Improve productivity across your organization
- Improve work-life balance by getting your work done on your own time
- Securely access work files and applications from anywhere
- Share and store large files and connect with co-workers on any device

We are very excited to begin this partnership!

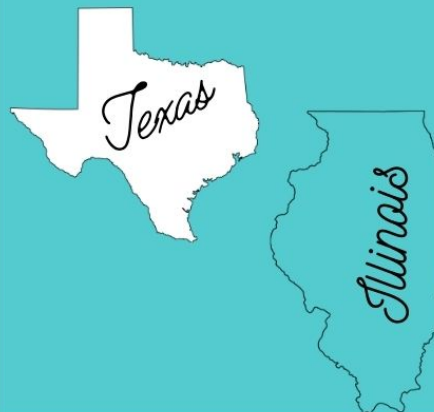


LOW-VOLTAGE:

Kambrian's Low-Voltage team has been hard at work with their upcoming projects. Kambrian has received pre-qualification for 2 big opportunities with awesome general contractors: Clark Construction and Swinerton Builders! Clark Construction is a GC located in SoCal, and works with both government and commercial contracting. Swinerton Builders is also local in SoCal. We are looking forward to the future opportunities with these general contractors!

CUSTOMER GRANITE:

In other cabling news, Kambrian has had the opportunity to get a new customer: EMCOR! EMCOR is a large company that specializes in facilities management. Our first job with EMCOR is cabling for the bank, US Bank. EMCOR has many other accounts, such as with the US Postal Service. We are looking forward to our future opportunities with EMCOR.



COMPANY NEWS:

STATE & LOCAL:

Our team has been to many job walks so far this Spring in Southern California!



OUT of STATE:

As you may have read in last month's newsletter, Kambrian has been very busy with registering for new states and new procurement departments in order to grow our range as a company. Well, this month, we have now added new registration with:

- Dallas Area Rapid Transit (DART)
- San Antonio Water System (SAWS)
- Dallas Fort Worth Airport (DFW),
- Harris County Metro of Texas
- North Eastern Illinois Regional Transportation Authority (RTA)

All of these new registrations will help us find new customers - we hope to provide great services to all of our new clients!

Another awesome opportunity for Kambrian is that we are now certified Disadvantaged Business Enterprise (DBE) in the states of Washington and Nevada. This is a great addition to our corporation as it opens many more doors for our future of growing the business into these states.