

### Monthly Updates

From novelties in our sales, hardware, and low-voltage businesses to inside news on our internal operations, Kambrian aims to keep customers informed. Keep reading to get the latest scoop.

### COMPANY NEWS:

As the summer progresses, Kambrian Corporation continues to keep busy at the Los Angeles Stadium construction site with eight new full-time union technicians on-board. With close to 20 technicians and an average of 15 years of experience, Kambrian is meeting the project's electrical and low voltage cabling needs for a swift and professional project completion this summer.

In preparation for this project at the LA Stadium and other future projects requiring electrical work, Kambrian was determined to acquire the necessary certifications and training for our technicians to provide our customers with the best quality service. That being said, we are happy to announce that Kambrian Corporation's subsidiary company, Kambrian Electric Inc., recently acquired its C10 Electrical license #1066384. We are ecstatic to join the electrical world and combine our electrical and low-voltage capabilities as we service our customers' every need. We truly are a one-stop-shop for all things electrical, low-voltage, and IT hardware and software related.

In other news, Kambrian is also happy to announce that we recently renewed our Local Small Business Enterprise (LSBE) Certification with the County of Los Angeles. Kambrian is approaching its 11th year as a reseller for LA County and we are happy to continue on this endeavor to serve as a reliable resource for our customer throughout their procurement processes.

In addition to renewing our LSBE certification with the County of LA, Kambrian also recently renewed our Multiple Task Order Contract (MTOC) with the Los Angeles Community Colleges District for construction services. Kambrian is eager to provide our cabling expertise for LACCD's upcoming projects and we appreciate this opportunity to be considered for construction and low-voltage projects in addition to our IT services.

On the IT hardware and software services side, July has been a month of new partnerships and brand linecard expansion. One of these new partnerships includes the networking systems software company, Ciena, with whom we recently signed a partnership agreement. Ciena is dedicated to deliver rich network experiences and we are happy to be able to provide our customers with competitive pricing for their software licensing services.

We are also delighted to add another software brand to our linecard, Knowb34, the security awareness training software company that helps users manage their security efforts. We recently became a partner for Knowb4 and joined forces with them to provide competitive pricing to our customer the Chicago Transit Authority. We are happy to help to deliver and connect our customer to Knowb4's products and services, and establish a new partnership along the way!

Finally, we are happy to announce that Kambrian has acquired its reseller tax permit for the state of Texas! Kambrian has held a DBE certification in Texas for the past couple of years and we are looking forward to continue expanding our footprint in Texas as 2020 progresses.

### NEW TEAM MEMBERS

Johnny Ying - Senior Operations Associate

