

Monthly Updates

From novelties in our sales, hardware, and low-voltage businesses to inside news on our internal operations, Kambrian aims to keep customers informed. Keep reading to get the latest scoop.

COMPANY NEWS:

Fall 2019 has consisted of cultivating our network of brands and partnerships in the IT industry. Kambrian CEO, Cathy Hsieh, attended this year's VMWorld conference, exhibiting over 100 brands, such as Solarwinds, Quest, and Veeam. Cathy was also one of 400 attendees at the Municipal Information Systems Association of California's (MISAC) 2019 Annual Conference, including over 100 software publishers.

Snapshot of Kambrian's booth at MISAC (Cathy Hsieh, CEO):



STATE OF CA:

Kambrian is delighted to announce that we are now a re-seller in the State of California Software Licensing Program (SLP) for the software brand MarkLogic. Kambrian also holds a State of California CMAS agreement.

Not only is Kambrian assisting the State of California with resourcing IT, but we are also helping provide our expertise in cabling. Kambrian recently worked with the State of California's Dept. of Community Services & Development with the installation and configuration of panel devices for their facilities. With that being said, we are officially on the State of California's schedule for IT and cabling.

FEDERAL:

In the federal sphere, Kambrian has been awarded the US Department of Labor's renewal for Liveaction Software off of our GSA Schedule 70. We have also recently been awarded a Network Critical bid off of our GSA Schedule 70 for the Dept. of the US Army.

LOCAL GOVERNMENT:

The Los Angeles Metropolitan Authority has been one of Kambrian's customers for the past 10 years. This fall, we are happy to announce that we recently won LA Metro's contract PS64675000 for their upcoming Salesforce license renewal.

We are enthusiastic to assist with this project and to continue working with LA Metro for upcoming RFPs!

Furthermore, Kambrian recently received our first RedHat Software renewal order from the Los Angeles Department of Water and Power (LADWP) for bid number 127153. We're very excited by the opportunities we have encountered to conduct business with the federal government!

IT NEWS:

Salesforce & Tableau Acquisition

Salesforce has officially completed their acquisition of Tableau, which was intended to 'super-charge' customer's digital transformations, by providing enabling customer to obtain better data quality while also to driving valuable business decisions. It is undeniable that the world's # 1 CRM and # 1 analytics platform will combine to deliver a powerful tool to customers.

Have a Happy Thanksgiving!

