



# **Monthly Updates**

From novelties in our sales, hardware, and low-voltage businesses to inside news on our internal operations, Kambrian aims to keep customers informed. Keep reading to get the latest scoop.

#### **COMPANY NEWS:**

Good news! Kambrian Corporation is now being introduced to the staffing industry via our customer Transcore. Kambrian recently helped interview and hire four new engineers for Transcore's operations project in their Torrance, California Customer Service Center.

#### **Certifications & Authorizations**

Kambrian's partners and vendors are a key component of our success. This month, Kambrian was honored to become a part of the SAP PartnerEdge program, enabling us to resell SAP products to our customers.

Kambrian also became a
DotNetNuke (DNN) partner this
month, facilitating the procurement
of a variety of brands including
Evoq, which has been highly
requested among our customers.

Finally, Kambrian also became a Panduit certified reseller, providing us access to a broad product line consisting of electrical and networking solutions.

#### FEDERAL:

In the federal world, Kambrian has recently been awarded a solicitation for the brand McAfee for our customer the Los Angeles Department of water and Power. We are excited to help our customer fulfill this project and take care of their McAfee needs!

Kambrian is also happy to announce that we have met the sales criteria under GSA for our third year under contract number under 47QTCA19D000A. We look forward to a new year providing our services to government institutions.

## LOCAL GOVERNMENT:

Kambrian is thrilled to announce that we have recently been awarded the Consolidated Computer Purchase Program (CCPP) RFP for our customer the Los Angeles County. This proposal consists of Samsung latops, tablets, and monitors.

Additionally, Kambrian has also been awarded Los Angeles Metro's Wall System for Traffic Management bid OP66422 for Metro's Torrence Contemporary Services Corporation. We are looking forward to working on this project in early 2020.

### **IT NEWS:**

#### **Network Critical**

Network Critical specializes in optimizing network connectivity on a global scale. Customers taking advantage of their security systems require the connection of seven different security and monitoring tools on critical links in order to comply with FISMA regulations. They implement real time security tools with live traffic flowing to take immediate remediation action when malicious traffic is identified.

Our government customers are increasingly turning to Network Critical to utilize their powerful data center monitoring tools. Their 20 years of experience have attested their dedication to use specialized tools to secure the infrastructure and information privacy of government agencies and beyond.



