

CAPABILITY STATEMENT

IT and Telecom Solutions for The Federal Government

Kambrian Corporation is an IT solution provider delivering quality IT/Telecom solutions to government agencies and systems integrator primes nationwide.

CORE COMPETENCIES

Proven Past Performance

- Experienced with federal procurement process and purchasing vehicles including 8a sole source and GSA Schedule 70.
- Assisted Systems Integrator primes and federal agencies with procurement of more than 300 IT hardware and software brands.

Program Management Expertise

- Driving end-to-end process from pre-RFP phase (specification, IT solution design, and proposal writing stage) to post-award delivery and implementation.
- Engineering resources to deploy key IT solutions for data centers.

Supply Chain Excellence

- Delivering products/services, efficiently meeting deadlines and requirements; sourcing a wide range of products at competitive pricing.
- Committed to expand vendor and manufacturer networks to ensure the correct solution is sourced and implemented.

PERFORMANCE HIGHLIGHTS

Department of Veterans Affairs

Delivered data center and office solutions like compute, networking, storage and virtualization for all VISNs nation-wide for 5-year program. Provided load balancing hardware and software to VA directly and handled ongoing maintenance and renewals yearly.

Department of Treasury, Fiscal Services

Provided load balancing hardware and software for Treasury's robust networks, assisted in the ongoing renewal of maintenance and licensing of the load balancing hardware and software.

COMPANY INFORMATION

Certifications

8a, WOSB, SBE, WMBE
DBE/SBE with CalTrans
DBE in the following states
CA, TX, NY/NJ, IL, GA, FL

Contracting Vehicles

Schedule 70 Award
47QTCA19D000A

CMAS
3-18-70-3626A

E-Rate SPIN
143051132

NAICS

541519
541512
541513
518210
423420
541330
541511
611420
238210
811212
811213
561621
561210
423430
811219
519130
511210

EIN

27-0730446

CAGE Code

5PEE6

DUNS

831603241

Geographic Coverage

US and Canada

Corporate Information

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Kambrian

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IT and Telecom Solutions for The Federal Government

Kambrian Corporation is an IT solution provider delivering quality IT/Telecom solutions to government agencies and systems integrator primes nationwide.

CAPABILITIES

- Expertise in solution design, procurement, financing, and implementation of IT solutions including storage, networking, virtualization, security, cloud, managed services, and data migrations.
- Vast knowledge of IT licensing and maintenance; eliminating confusion and tracking of renewals for complex program requirements.
- Agility and flexibility to work with OEM and prime contractors.
- Breadth of IT product authorizations and expertise (e.g. networking: HPE/CISCO; storage: HPE 3PAR/EMC; virtualization: Citrix/VMWare and other niche brands).
- Licensed, insured and bonded contractor staffed with experienced low-voltage technicians. IT and Telecom cabling and installation services include: data center builds, telecom (wired, wireless, and VOIP), security, and Distributed Antenna System (DAS) solutions.

SYSTEM INTEGRATOR CUSTOMER HIGHLIGHTS

Department of Veterans Affairs RTLS Program

Assisted Pespecta in pilot regional program with IT sourcing and price negotiation leading to a total of \$500 mil and 5 years prime contract; Kambrian's sub contract is \$4+mil/year. Procuring products including servers, storage, PCs, monitors, and software. Providing services including hardware configurations, installation scheduling, and ad-hoc 3rd party hardware and software procurement and installation. Leveraging product knowledge and identifying contract due dates to optimize program delivery schedule and savings.

U. S. Army ITES-3H Contract

Assisted Hewlett-Packard Enterprise in selecting 3rd-party IT hardware brands and products in various IT categories including networking, video-teleconferencing to meet Army's specifications. Leveraging sourcing experience and technical expertise across OEM to identify best solutions.

Navy (NGEN Contract)

Assisted Perspecta in selecting and procuring niche hardware and software solutions for NAVY's \$3.5 billion, 5-year program.

Department of Housing and Urban Development (HUD)

Assisted Perspecta to procure initial year and secured multi-year renewal of licenses and maintenance of API Management software.

Centers for Medicare and Medicaid Services (CMS)

Assisted Northrop Grumman Corporation to provide enterprise server hardware and software solutions including multi-year contracts to maintain the operating life of the products.

U. S. Navy Joint Cross Domain eXchange (JCDX)

Assisted Accenture Federal Services with the procurement of various networking hardware and software for Systems Engineers.

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